From:	ehud barak <ehbarak1@gmail.com>
To:	Pavel Gurvich <pavel@guardicore.com>
CC:	Gary Fegel <gary@fegel.com>
Date:	Tue, 12/17/2013 6:09:16 PM
Subject:	Re: Minutes of Meeting - 27.11.13

Hi Pavel,Gary
We'll try to help. I've learnt that Meg Whitman leads HP now. I happened to know her from her time in EBay. From Cisco I know John Chambers who leads the Company and also John Hennessy who is also the President of Stanford.
Pavel pl call to equip me with some details re what should I ask them to do.
We can also discuss then the pros and cons of different Beta targets in IL.
Best
EB

Sent from my iPhone

On Dec 17, 2013, at 14:34, Pavel Gurvich <pavel@guardicore.com> wrote:

> Gentlemen,
> I hope you are both doing well.
>
> A few updates re-GuardiCore:
>
> 1) As promised I am attaching a list of Cisco System Executives and Board Members. We have been working our way through a lower level contact from a conference in Frankfurt. We have a conf. call set to Jan. 6th with Cisco Security CTO, and hope to meet him when he visits Israel ten days later.
>
> 2) We are also working on integrating our software with HP's SDN controller.
> Ehud - I remember you told me that you know HP's former CEO well. Do you still have connections there?
>
> 3) As I wrote in the previous email we were working on a technology that would enable us to deploy our products in non SDN network. We found a way to make it work. This means that we can install our product on today's networks. Ehud - do you think you can help us find a Beta in an Israeli Enterprise/Organization with security needs (Bank Hapoalim/Leumi, Bank Israel, Insurance, Govt etc)?
>
> Thanks,
> Pavel
>
> On Thu, Nov 28, 2013 at 4:11 PM, Pavel Gurvich <pavel@guardicore.com> wrote:
>
> > Hi Gary, Ehud
> >
> > This is a summary of our conversation re-GurdiCore:
> >
> > - We are looking for connections to Organizations that are currently SDN and have interest in Network Security. Right now those are mainly Wall St. financial institutions (JP Morgan, Citigroup, Bank of America, UBS, Fidelity and Goldman

Sachs). We are currently talking to Goldman. Around Jan. 2014 we will appreciate introductions to the others.

- Working with Network Equipment Vendors on integrating our Apps into their Infrastructure. Now in discussion with Cisco and HP. Will appreciate a height level intro to speed things up. Pavel will send a list of Senior Cisco officials and Board Members.
- We are working on a technology that would enable us to install our Apps in a non-SDN Datacenter. If this work we will like to install this in an Israeli organization's network as a Beta Site. I expect to have results in the coming weeks.
- Looking for an advisor who is a former CSO (Chief Security Officer)/ CIO (Chief IT Officer) of a big Corporation. Will appreciate your help with finding such a guy.
- You are invited to visit GuardiCore whenever you are in IL. We will be happy to demonstrate our Apps and introduce you to our team.

Thank you for hosting me in London. Will be in touch soon,

Pavel.

<Cisco Systems.docx>